— CASE IN POINT | **SERVICENOW**

Smarter Vulnerability Response in 12 Weeks at Sallie Mae

Sallie Mae accelerated risk-based vulnerability management with a 12-week ServiceNow VR deployment, resulting in a 72% increase in visibility across dynamic environments & smarter threat detection.

Transforming vulnerability detection into risk-informed action

Business Challenge & Solutions	Business Impact
Tracked ephemeral cloud assets by mapping vulnerabilities to golden AMIs in AWS EC2	**72%** **coverage uplift** across dynamic environments & reduced risk exposure
Connected siloed security data by integrating Qualys detections directly into ServiceNow VR	**47%** **efficiency gain** through automation & accelerating remediation cycles
Resolved lack of risk context with Zafran + Wiz enrichment in VR	**$220k** **saved with smarter prioritization**, directing teams to high-impact risks

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