

— CASE IN POINT | **SERVICENOW**

Smarter Vulnerability Response in 12 Weeks at Sallie Mae

Sallie Mae accelerated risk-based vulnerability management with a **12-week ServiceNow VR deployment, resulting in a 72% increase in visibility** across dynamic environments & smarter threat detection.

Transforming vulnerability detection into risk-informed action

Business Challenge & Solutions

Tracked ephemeral cloud assets by mapping vulnerabilities to golden AMIs in AWS EC2

Connected siloed security data by integrating Qualys detections directly into ServiceNow VR

Resolved lack of risk context with Zafran + Wiz enrichment in VR

Business Impact

72%

coverage uplift across dynamic environments & reduced risk exposure

47%

efficiency gain through automation & accelerating remediation cycles

\$220k

saved with smarter prioritization, directing teams to high-impact risks

**servicenow****sallie mae**